BEAUFORT WEST MUNICIPALITY

Performance Agreement for the financial year 1 July 2014 – 30 June 2015

DIRECTOR: CORPORATE SERVICES

Performance agreement made and entered into by and between

The Beaufort West Municipality and represented by J Booysen, the Municipal Manager (herein and after referred as Employer)

and

Amos Colin Makendlana, the Director: Corporate Services (herein and after referred as Employee) for the period 1 July 2014 to 30 June 2015

Where as

- a. The Employer has entered into a contract of employment with the Employee in terms of section 57(1)(a) of the Local Government: Municipal Systems Act 32 of 2000 ("the Systems Act"). The Employer and the Employee are hereinafter referred as "the Parties";
- Section 57(1)(b) of the Systems Act, read with the Contract of Employment concluded between the parties, requires the Parties to conclude an annual performance agreement;
- c. The Parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the Employee to a set of outcomes that will promote local government goals; and
- d. The Parties wish to ensure that there is compliance with Sections 57(4B) and 57(5) of the Systems Act.

1. INTERPRETATION

- 1.1 In this Agreement the followings terms will have the meaning ascribed thereto:
 - 1.1.1 "this Agreement" means the performance agreement between the Employer and the employee and the Annexures thereto;
 - 1.1.2 "the Executive Authority" means the Mayoral Committee of the Municipality constituted in terms of Section 55 of the Local Government: Municipal Structures Act 117 of 1998 ("the Structures Act") as represented by its chairperson, the Executive Mayor;
 - 1.1.3 "the Employee" means the Director appointed in terms of Section 82 of the Structures Act;
 - 1.1.4 "the Employer" means Beaufort West Municipality; and
 - 1.1.5 "the Parties" means the Employer and Employee.

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2 PURPOSE OF THIS AGREEMENT

- To comply with the provisions of Section 57(1)(b),(4B) and (5) of the Systems Act as well as the Contract of Employment entered into between the Parties;
- To specify objectives and targets established for the Employee and to 2.2 communicate to the Employee the Employer's expectations of the Employee's performance targets and accountabilities;
- To specify accountabilities as set out in the Performance Plan (Annexure 2.3
- To monitor and measure performance against set targeted outputs and 2.4 outcomes;
- To establish a transparent and accountable working relationship; 2.5
- To appropriately reward the employee in accordance with section 11 of 2.6 this agreement; and
- To give effect to the Employer's commitment to a performance-orientated 2.7 relationship with the Employee in attaining improved service delivery.

COMMENCEMENT AND DURATION 3.

- This Agreement will commence on 01 July 2014 and will remain in force until 30 June 2015 where-after a new Performance Agreement shall be concluded between the parties for the next financial year or any portion thereof:
- 3.2 The Parties will conclude a new Performance Agreement that replaces this Agreement at least once a year by not later than 31st of July of the succeeding financial year;
- This Agreement will terminate on the termination of the Employee's 3.3 contract of employment for any reason;
- If at any time during the validity of the agreement the work environment 3.4 alters to the extent that the contents of the agreement are no longer appropriate, the contents must by mutual agreement between the parties, immediately be revised; and
- Any significant amendments or deviations must take cognizance of the 3.5 requirements of sections 34 and 42 of the Municipal Systems Act and Regulation 4(5) of the Regulations.

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PERFORMANCE OBJECTIVES

- The Performance Plan (Annexure A) sets out -4.1
 - The performance objectives and targets that must be met by the Employee;
 - The timeframes within which those performance objectives and 4.1.2 targets must be met; and
 - The competencies (Annexure B definitions in terms of 4.1.3 Regulation 21 of 17 January 2014) required to operate effectively as senior managers in the local government environment.
- The performance objectives and targets reflected in Annexure A are set 4.2 by the Employer in consultation with the Employee and based on the Integrated Development Plan, Service Delivery and Budget Implementation Plan (SDBIP) and the Budget of the Employer, and shall include:
 - 4.2.1 Key objectives that describe the main tasks that need to be done;
 - Key performance indicators that provide the details of the evidence that must be provided to show that a key objective has been achieved;
 - 4.2.3 Target dates that describe the timeframe in which the targets must be achieved; and
 - Weightings showing the relative importance of the key objectives to each other.
- The Personal Development Plan (Annexure C) sets out the Employee's 4.3 personal development requirements in line with the objectives and targets of the Employer; and
- The Employee's performance will, in addition, be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan.

PERFORMANCE MANAGEMENT SYSTEM 5.

- The Employee agrees to participate in the performance management 5.1 system that the Employer adopted for the employees of the Employer;
- The Employee accepts that the purpose of the performance management 5.2 system will be to provide a comprehensive system with specific

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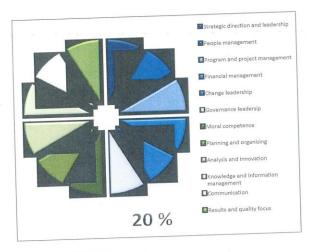
performance standards to assist the employees and service providers to perform to the standards required;

- The Employer must consult the Employee about the specific performance standards and targets that will be included in the performance 5.3 management system applicable to the Employee;
- The Employee undertakes to actively focus on the promotion and implementation of the key performance indicators (including special 5.4 projects relevant to the employee's responsibilities) within the local government framework;
- The criteria upon which the performance of the Employee shall be assessed shall consist of two components, Operational Performance and Competencies both of which shall be contained in the Performance Agreement;
- The Employee's assessment will be based on his performance in terms of the outputs/outcomes (performance indicators) identified as per attached 5.6 Performance Plan, which are linked to the KPAs, and will constitute 80% of the overall assessment result as per the weightings agreed to between the Employer and Employee:



The Competencies will make up the other 20% of the Employee's assessment score. The Competencies are spilt into two groups, leading competencies (indicated in blue on the graph below) that drive strategic intent and direction and core competencies (indicated in green on the graph below), which drive the execution of the leading competencies.

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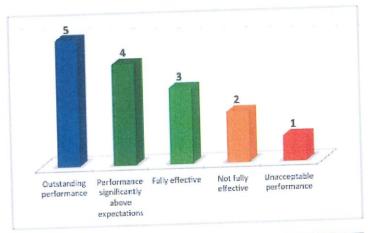
PERFORMANCE ASSESSMENT 6.

- The Performance Plan (Annexure A) to this Agreement sets out -
 - 6.1.1 The standards and procedures for evaluating the Employee's performance; and
 - The intervals for the evaluation of the Employee's performance.
- Despite the establishment of agreed intervals for evaluation, the Employer may in addition review the Employee's performance at any stage while 6.2 the contract of employment remains in force;
- Personal growth and development needs identified during any performance review discussion must be documented in a Personal 6.3 Development Plan as well as the actions agreed to and implementation must take place within set time frames;
- The Employee's performance will be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated 6.4 Development Plan (IDP) as described in 6.6 - 6.13 below;
- The Employee will submit quarterly performance reports (SDBIP) and a comprehensive annual performance report at least one week prior to the 6.5 performance assessment meetings to the Evaluation Panel Chairperson for distribution to the panel members for preparation purposes;
- Assessment of the achievement of results as outlined in the performance 6.6 plan:

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- 6.6.1 Each KPI or group of KPIs shall be assessed according to the extent to which the specified standards or performance targets have been met and with due regard to ad-hoc tasks that had to be performed under the KPI;
- 6.6.2 A rating on the five-point scale described in 6.9 below shall be provided for each KPI or group of KPIs which will then be multiplied by the weighting to calculate the final score;
- The Employee will submit his self-evaluation to the Employer prior to the formal assessment;
- In the instance where the employee could not perform due to reasons outside the control of the employer and employee, the KPI will not be considered during the evaluation. The employee should provide sufficient evidence in such instances; and
- An overall score will be calculated based on the total of the individual scores calculated above.
- Assessment of the Competencies: 6.7
 - 6.7.1 Each Competency will be assessed in terms of the descriptions provided (Annexure B) on a 360 degree basis during the mid-year and year-end reviews and will inform the final score awarded by the evaluation committee. 360 degree means that the employee's peers and managers reporting to him will assess his/her Competencies;
 - 6.7.2 A rating on the five-point scale described in 6.10 below shall be provided for each Competency which will then be multiplied by the weighting to calculate the final score; and
 - An overall score will be calculated based on the total of the individual scores calculated above.
- Overall rating 6.8
 - 6.8.1 An overall rating is calculated by adding the overall scores as calculated in 6.6.5 and 6.7.3 above; and
 - Such overall rating represents the outcome of the performance appraisal.
- The assessment of the performance of the Employee will be based on the 6.9 following rating scale for KPIs:

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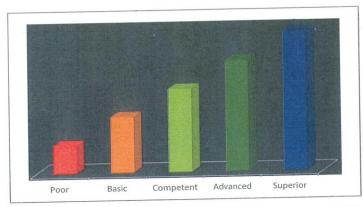


Terminology	Description
Outstanding performance	Performance far exceeds the standard expected of an employee at this level. The appraisal indicates that the Employee has achieved above fully effective results against all performance criteria and indicators as specified in the PA and Performance plan and maintained this in all areas of responsibility throughout the year.
Performance significantly above expectations	Performance is significantly higher than the standard expected in the job. The appraisal indicates that the Employee has achieved above fully effective results against more than half of the performance chiefina and indicators and fully achieved all others
Fully effective	Performance fully meets the standards expected in all aleas of the job. The appraisal indicates that the Employee has fully achieved effective results against all significant performance criteria and indicators as specified in the PA and Performance
Not fully effective	Performance is below the standard required for the job in key areas. Performance meets some of the standards expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against more than half the key performance criteria and indicators as specified in the PA
Unacceptable performance	and Performance Flair. Performance does not meet the standard expected for the job. The review/assessment indicates that they employee ha achieved below fully effective results against almost all of the performance criteria and indicators as specified in the PA an Performance Plan. The employee has failed to demonstrate the commitment or ability to bring performance up to the leve expected in the job despite management efforts to encourage improvement.

6.10 The assessment of the competencies will be based on the following rating scale:

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Achievement Level	Description
Poor	Do not apply the basic concepts and methods to proof a basic understanding of local government operations and requires extensive supervision and development interventions.
Basic	Applies basic concepts, methods, and understanding of local government operations, but requires supervision and development intervention.
Competent	Develops and applies more progressive concepts, methods and understanding. Plans and guides the work of others and executes progressive analysis.
Advanced	Develops and applies complex concepts, methods and understanding. Effectively directs and leads a group and executes in-depth analysis.
Superior	Has a comprehensive understanding of local government operations, critical in strategic shaping strategic direction and change, develops and applies comprehensive concepts and methods.

- 6.11 For purposes of evaluating the performance of the Employee for the midyear and year-end reviews, an evaluation panel constituted of the following persons will be established –
 - 6.11.1 Municipal Manager;
 - 6.11.2 Municipal Manager from another municipality;
 - 6.11.3 Chairperson of the Performance Audit Committee or in his/her absence thereof, the Chairperson of the Audit Committee; and
 - 6.11.4 The Member of the Mayoral Committee (Portfolio Chairperson).
- 6.12 The Municipal Manager will evaluate the performance of the Employee as at the end of the 1st and 3rd quarters; and

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SCHEDULE FOR PERFORMANCE REVIEWS 7.

The performance of the Employee in relation to his performance 7.1 agreement shall be reviewed on the following dates with the understanding that the reviews in the first and third quarter may be verbal if performance is satisfactory:

Quarter	Review Period	Review to be completed by
1	July - September	October 2014 (informal)
2	October – December	February 2015
3	January - March	April 2015 (Informal)
4	April - June	September 2015

- The Employer shall keep a record of the mid-year and year-end 7.2 assessment meetings;
- Performance feedback shall be based on the Employer's assessment of 7.3 the Employee's performance;
- The Employer will be entitled to review and make reasonable changes to 7.4 the provisions of Annexure A from time to time for operational reasons. The Employee will be fully consulted before any such change is made;
- The Employer may amend the provisions of Annexure A whenever the 7.5 performance management system is adopted, implemented and/or amended as the case may be. In that case, the Employee will be fully consulted before any such change is made.

DEVELOPMENTAL REQUIREMENTS 8.

The Personal Development Plan (PDP) for addressing developmental gaps is attached as Annexure C. Such Plan may be implemented and/or amended as the case may be after the each assessment. In that case, the Employee will be fully consulted before any such change or plan is made.

OBLIGATIONS OF THE EMPLOYER 9.

The Employer shall-

Create an enabling environment to facilitate effective performance by the employee;

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- 9.1.2 Provide access to skills development and capacity building opportunities;
- 9.1.3 Work collaboratively with the Employee to solve problems and generate solutions to common problems that may impact on the performance of the Employee;
- 9.1.4 On the request of the Employee delegate such powers reasonably required by the Employee to enable him to meet the performance objectives and targets established in terms of this Agreement; and
- 9.1.5 Make available to the Employee such resources as the Employee may reasonably require from time to time assisting him to meet the performance objectives and targets established in terms of this Agreement.

CONSULTATION

- 10.1 The Employer agrees to consult the Employee timeously where the exercising of its powers will have amongst others-
 - 10.1.1 A direct effect on the performance of any of the Employee's functions;
 - 10.1.2 Commit the Employee to implement or to give effect to a decision made by the Employer; and
 - 10.1.3 A substantial financial effect on the Employer.
- 10.2 The Employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in clause 12.1 as soon as is practicable to enable the Employee to take any necessary action with delay.

11. REWARD

- 11.1 The evaluation of the Employee's performance will form the basis for rewarding outstanding performance or correcting unacceptable performance;
- The payment of the performance bonus is determined by the performance score obtained during the 4th quarter and as informed by the quarterly performance assessments;
- The performance bonus will be awarded based on the following scheme:
 Performance Rating
 0% 45%
 Poor performance
 0% of Total package

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46% - 55%	Average Performance	5% of Total Package
	Fair Performance	8% of Total Package
56% - 65%		11% of Total Package
66% - 75%	Good Performance	5 4 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1
76% - 100%	Excellent Performance	14% of Total Package

- 11.4 In the event of the Employee terminating his services during the validity period of this Agreement, the Employee's performance will be evaluated for the portion during which he was employed and he will be entitled to a pro-rata performance bonus based on his evaluated performance for the period of actual service; and
- 11.5 The Employer will submit the total score of the annual assessment and of the Employee, to full Council for purposes of recommending the bonus allocation.

12. MANAGEMENT OF EVALUATION OUTCOMES

- 12.1 Where the Employer is, any time during the Employee's employment, not satisfied with the Employee's performance with respect to any matter dealt with in this Agreement, the Employer will give notice to the Employee to attend a meeting;
- 12.2 The Employee will have the opportunity at the meeting to satisfy the Employer of the measures being taken to ensure that his performance becomes satisfactory and any programme, including any dates, for implementing these measures;
- 12.3 Where there is a dispute or difference as to the performance of the Employee under this Agreement, the Parties will confer with a view to resolving the dispute or difference; and
- 12.4 In the case of unacceptable performance, the Employer shall
 - 12.4.1 Provide systematic remedial or developmental support to assist the Employee to improve his performance; and
 - 12.4.2 After appropriate performance counselling and having provided the necessary guidance and/or support as well as reasonable time for improvement in performance, the Employer may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry out his or her duties.

DISPUTE RESOLUTION

13.1 In the event that the Employee is dissatisfied with any decision or action of the Employer in terms of this Agreement, or where a dispute or difference arises as to the extent to which the Employee has achieved the performance objectives and targets established in terms of ↑ this

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Agreement, the Employee may within 3 (three) business days, meet with the Employer with a view to resolving the issue. The Employer will record the outcome of the meeting in writing;

- If the Parties cannot resolve the issues within 10 (ten) business days, an 13.2 independent arbitrator, acceptable to both parties, shall be appointed to resolve the matter within 30 (thirty) business days;
- In the instance where the matters referred to in 13.2 were not successfully resolved, the matter shall be referred to the Executive Mayor to mediate 13.3 the issues within 30 (thirty) business days of receipt of a formal dispute from the Employee.
- The decision of the Executive Mayor shall be final and binding on both parties; and
- In the event that the mediation process contemplated above fails, the relevant clause of the Contract of Employment shall apply.

GENERAL 14.

- The contents of this agreement and the outcome of any review conducted in terms of Annexure A may be made available to the public by the Employer; and
- Nothing in this agreement diminishes the obligations, duties or accountabilities of the Employee in terms of his contract of employment, or the effects of existing or new regulations, circulars, policies, directives or other instruments.

Thus done and signed at BEAUFORT WEST	on the <u>Ø į</u> day July of 2014.
AS WITNESSES:	
1. Launard	MUNICIPAL MANAGER
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Thus done and signed at BEAUFORT WEST on the 1 day July of 2014

AS WITNESSES:

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Performance Plan

Director: Corporate Services

The Performance Plan sets out:

- a) Key Performance Areas that the employee should focus on, performance objectives, key performance indicators and targets that must be met within a specific timeframe; and
- b) The Competencies required from employees prescribed in the Regulations on the appointment and conditions of employment of senior managers, R21 of 2014.

KEY PERFORMANCE INDICATORS

The key performance areas, the performance objectives, key performance indicators and targets that must be met within the agreed timeframe are cribed below. The assessment of these performance indicators will account for eighty percent of the total employee assessment score.

described					Portfolio of		Targets	ets		Weight
Ref No	National KPA	Key Performance Indicator (KPI)	Unit of Measurement	Baseline	evidence	õ	075	03	8	
SDBIP	Municipal Transformation and Institutional	Effective Management and supervision of the SDBIP on the KPIs of Sub-Directorate: Human	90% of the KPI's of the sub directorate have been met as per Ignite Dashboard report	N/A	Updated SDBIP and report	%06	%06	%06	%06	
SDBIP	Municipal Transformation and Institutional	Effective Management and supervision of the SDBIP on the KPIs of Sub-Directorate:	90% of the KPI's of the sub directorate have been met as per Ignite Dashboard report	N/A	Updated SDBIP and report	%06	%06	%06	%06	
SDBIP	Municipal Transformation and Institutional	Effective Management and supervision of the SDBIP on the KPIs of the Con-Directories (Filtragies	90% of the KPI's of the sub directorate have been met as per Ignite Dashboard report	N/A	Updated SDBIP and report	%06	%06	%06	%06	
D69	Governance and Public	Implement Council resolutions within the required timeframes	% of Council resolutions implemented	%96	Council resolution register	%56	%56	%56	%56	
D70	Municipal Transformation	Liaise with line managers of a regular basis	No of meetings with line managers	12	Minutes of meetings	σ,	60	m	n	
	Development									
D71	Basic Service Delivery	Quarterly report to the Department of Social Services on the operation	Number of reports	4	Confirmation of receipt of the report	~	~	~	~	
D98	Municipal Transformation and Institutional Development	Submit expenditure report to the Provincial Department on the spending of the conditional grants	No of reports	12	Copy of report submitted	n	г	ю	ო	

							largers	els		Weight
Ref No	Ref No National KPA	Key Performance Indicator (KPI)	Unit of Measurement Baseline	Baseline	evidence	۵	Q2 Q3		Q4	5
		7								
D99	Municipal Transformation and Institutional Development	100% of the grant spent for the maintenance of existing library services (Actual expenditure divided by the total grant	% of budget spent	100	Expense report from the financial system	25%	%09	75%	100%	

COMPETENCIESThe competencies required from employees prescribed in the Regulations on the appointment and conditions of employment of senior managers, R21 of 2014. The assessment of these competencies will account for twenty percent of the total employee assessment score.

Annexure B describes the different achievement levels for each Competency and therefore form part of this section of the Performance Plan.

Competency	Definition	Weight
	LEADING COPETENCIES	
	Provide and direct a vision for the institution, and inspire and deploy others to deliver on the strategic institutional	
	 Impact and influence 	1 87
Strategic direction and leadership	Institutional performance management	2:
	 Strategic planning and management 	
	Organisational awareness	
	Effectively manage, inspire and encourage people, respect diversity, optimise talent and build and nurture relationships in order to achieve institutional objectives. It includes:	3
	 Human capital planning and development 	1.67
People management	 Diversity management 	
	 Employee relations management 	
	 Negotiation and dispute management 	
	Able to understand program and project management methodology; plan, manage, monitor and evaluate specific activities in order to deliver on set objectives. It includes:	
Programme and project	 Program and project planning and implementation 	1.67
management	Service delivery management	
	 Program and project monitoring and evaluation 	
	Able to compile, plan and manage budgets, control cash flow, institute financial risk management and administer procurement processes in accordance with recognised financial practices. Further to ensure that all financial transactions are managed in an ethical manner. It includes:	167
Financial management	 Budget planning and execution 	:
	 Financial strategy and delivery 	
	 Financial reporting and delivery 	
Character loadership	Able to direct and initiate transformation on all levels in order to successfully drive and implement new initiatives	1.67
Citatige leadership		

Vanafaama	Definition	Weight
Competency	and deliver professional and quality services to the community. It includes:	14
	 Change vision and strategy 	
	 Process design and improvement 	
	Change impact monitoring and evaluation	
	Able to promote, direct and apply professionalism in managing risk and compliance requirements and apply a thorough understanding of governance practices and obligations. Further, able to direct the conceptualisation of relevant policies and enhance cooperative governance relationships. It includes:	1.67
Governance leadership	Policy formulation	
	 Risk and compliance management 	
	Cooperative governance	
	CORE COMPETENCIES	
Moral competence	Able to identify moral triggers, apply reasoning that promotes honesty and integrity and display behaviour that	1.67
	As to plan prioritise and organise information and resources effectively to ensure the quality of service delievry	1.67
Planning and organising	and build efficient contingency plans to manage risk.	
Analysis and innovation	properties of the conticelly analyse information, challenges and trends to establish and implement fact-based solutions that a properties to improve institutional processes in order to achieve key strategic objectives.	1.67
Knowledge and information	and information through various processes and media. Able to promote the generation and sharing of knowledge and information through various processes and media. The collective knowledge base of local government.	1.67
management Communication	Able to shere information, knowledge and ideas in a clear, focused and concise manner appropriate for the Able to shere information, knowledge and influence stakeholders to achieve the desired outcome.	1.67
Results and quality focus	Able to maintain high quality standards, focus on achieving results and objectives while consistency striving to exceed expectations and encourage others to meet quality standards. Further, to actively monitor and measur exceed expectations and encourage others to meet quality standards. Further, to actively monitor and measur exceed expectations are interested to the control of	1.67
	results and quality against user and control and quality against user and against user	1 20

Competency Framework

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Cluster		Leading Competenci	es			
a towns Non						
Competency Nan	ne	People Management	inspire and encourage peop	le respect diversity,		
		Effectively manage,	inspire and encourage peop	s in order to achieve		
Competency Defini	ition	Effectively manage, inspire and encourage people, norder to achieve optimise talent and build and nurture relationships in order to achieve				
		institutional objective	ENT LEVELS			
			ADVANCED	SUPERIOR		
BASIC		COMPETENT	Identify ineffective team	Develop and		
Participate in team goal-setting and problem solving Interact and collaborate with people of diverse backgrounds Aware of guidelines for employee development, but requires support in implementing development initiatives	increcontrespective app. Ress the other app. Effect ask other con executive app. App. em fair. Fac set sol. Effect ask other con executive app.	pease team pribution and ponsibility pect and support diverse nature of ers and be aware of benefits of a diverse proach actively delegate ers to increase tribution and functions imally	and work processes and recommend remedial interventions Recognise and reward effective and desired behaviour Provide mentoring and guidance to others in order to increase personal effectiveness Identify development and learning needs within the team Build a work environment conducive to sharing, innovation, ethical behaviour and professionalism Inspire a culture of performance excellence by giving positive and constructive feedback to	incorporate best practice people management processes, approaches and tools across the institution Foster a culture of discipline, responsibility and accountability Understand the impact of diversity in performance and actively incorporate a diversity strategy in the institution Develop comprehensive integrated strategies and approaches to human capital development and management Actively identify trends and predict capacity		

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Cluster	Leading Competencies
Competency Name	Program and Project Management Able to understand program and project management methodology;
	Able to understand program and project manager manager, monitor and evaluate specific activities in order to
Competency Definition	deliver on set objectives
,	ACHIEVEMENT LEVELS
	COMPETENT ADVANCED SUPERIOR
	wultiple a Understand and
Initiate projects after approval from higher authorities Understand procedures of program and project management methodology, implications and stakeholder involvement Understand the rational of projects in relation to the institution's strategic objectives Document and communicate factors and risk associated with own work Use results and approaches of successful project implementation as guide	

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Cluster	Leading Competencies	3	
	- 1111	£	
Competency Name Competency Definition	Able to compile, pla institute financial risk	n and manage budgets management and ad nce with recognised finan ancial transactions are n	icial practices. Further nanaged in an ethical
Understand basic	Exhibit knowledge	Take active	Develop planning tools to assist in
financial concepts and methods as they relate to institutional processes and activities Display awareness into the various sources of financial data, reporting mechanisms, financial governance, processes and systems Understand the importance of financial accountability Understand the importance of asset control	of general financial concepts, planning, budgeting, and forecasting and how they interrelate Assess, identify and manage financial risks Assume a cost-saving approach to financial management Prepare financial reports based on specified formats Consider and understand the financial implications of decisions and suggestions Ensure that delegation and instructions as required by National Treasury guidelines are reviewed and updated Identify and implement proper monitoring and evaluation practices to ensure appropriate spending against budget	ownership of planning, budgeting, and forecast processes and provides credible answers to queries within own responsibility Prepare budgets that are aligned to the strategic objectives of the institution Address complex budgeting and financial management concerns Put systems and processes in place to enhance the quality and integrity of financial management practices Advise on policies and procedures regarding asset control Promote National Treasury's regulatory framework for Financial Management	evaluating and monitoring future expenditure trends Set budget frameworks for the institution Set strategic direction for the institution on expenditure and other financial processes Build and nurture partnerships to improve financial management and achieve financial savings Actively identify and implement new methods to improve asset control Display professionalism in dealing with financial data and processes

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Cluster	Leading Competencies		
			on on all lovels in
		institutional transformati	on on all levels in
		trive and implement he	AR BRICIONAGO OLLO
Competency Deminson	deliver professional and	quality services to the con	nmunity
	ACHIEVEMENT L	EVELS	The second secon
BASIC	COMPETENT		
Display an awareness of change interventions, and the benefits of transformation initiatives Able to identify basic needs for change Identify gaps between the current and desired state Identify potential risk and challenges to	ACHIEVEMENT I COMPETENT Perform an analysis of the change impact on the social, political and economic environment	ADVANCED Actively monitor change impact and results and convey progress to relevant stakeholders Secure buy-in and sponsorship for change initiatives Continuously evaluate change strategy and design and introduce new approaches to enhance the institution's effectiveness Build and nurture relationships with various stakeholders to establish strategic alliance in facilitating change Take the lead in impactful change programs Benchmark change interventions agains best change practices Understand the impact and	SUPERIOR Sponsor change agents and create a network of change leaders who support the interventions Actively adapt current structures and processes to incorporate the change interventions Mentor and guide team members on the effects of change, resistance factors and how to integrate change Motivate and inspire others around change initiatives



Charter	Leading Compet	encies			
Cluster Competency Name		dership , direct and apply professionalism in managing risk			
Competency Definition	Able to promote and compliance of governance proceptualisation	, direct and apply profession requirements and apply a to practices and obligations. Fu n of relevant policies and	rther, able to direct the enhance cooperative		
	COMPETENT	ADVANCED	SUPERIOR		
Display a basic awareness of risk, compliance and governance factors but require guidance and development in implementing such requirements Understand the structure of cooperative government but requires guidance on fostering workable relationships between stakeholders Provide input into policy formulation	Display a thorough understanding of governance and risk and compliance factors and implement plans to address these Demonstrate understanding of the techniques and processes for optimising risk taking decisions within the institution Actively drive policy formulation within the institution to ensure the achievement of objectives	Able to link risk initiatives into key institutional objectives and drivers Identify, analyse and measure risk, create valid risk forecasts, and map risk profiles Apply risk control methodology and approaches to prevent and reduce risk that impede on the achievement of institutional objectives Demonstrate a thorough understanding of risk	objectives within the legislative framework Able to advise Local Government on risk management strategies, best practice interventions and compliance management Able to forge positive relationships on cooperative governance level to enhance the effectiveness of Llocal government		

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Cluster	Core Competencies		-
Competency Name Competency Definition	and integrity and con	riggers, apply reasoning that sistently display behaviour ENT LEVELS	
	COMPETENT	ADVANCED	SUPERIOR
Realise the impact of acting with integrity, but requires guidance and development in implementing principles Follow the basic rules and regulations of the institution Able to identify basic moral situations, but requires guidance and development in understanding and reasoning with moral intent	Conduct self in alignment with the	Identify, develop, and apply measures of self-correction Able to gain trust and respect through aligning actions with commitments Make proposals and recommendations that are transparent and gain the approval of relevant stakeholders Present values, beliefs and ideas that are congruent with the institution's rules and regulations Takes an active stance against corruption and dishonesty when noted Actively promote the value of the institution to internal and external stakeholders Able to work in unity with a team and not seek	are unfavourable

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Cluster	Core Competencies		
Competency Name	Planning and Organising	nd organise information and	resources effectively
	Able to plan, prioritise at	nd organise information and service delivery and build eff	icient contingency
Competency	to ensure the quality of s	service delivery and bane on	
Definition	I I L monogo rick	ENT LEVELS	
		ADVANCED	SUPERIOR
BASIC			Focus on broad
BASIC Able to follow basic plans and organise tasks around set objectives Understand the process of planning and organising but requires guidance and development in providing detailed and comprehensive plans Able to follow existing plans and ensure that objectives are met Focus on short-term objectives in developing plans and actions Arrange information and resources required for a task, but require further structure and organisatio	COMPETENT Actively and appropriately organise information and resources required for a task Recognise the urgency and importance of tasks Balance short and long-term plans and goals and incorporate into the team's performance objectives Schedule tasks to ensure they are performed within budget and with efficient use of time and resources Measures progress and monitor performance results	ADVANCED	Focus on broad strategles and initiatives when developing plans and actions Able to project and forecast short, medium and long term requirements of the institution and local government Translate policy into relevant projects to facilitate the achievement of institutional objectives



Cluster	Core Competencie	S	
Competency Nan	to the send beauty	ation	
Competency Definition	Able to critically a establish and impl to improve institution	analyse information, c ement fact-based solu onal processes in orde	hallenges and trends to itions that are innovative in to achieve key strategic
	ACHIEVEM	IENT LEVELS	
D 4 010	COMPETENT	ADVANCED	SUPERIOR
Understand the basic operation of analysis, but lack detail and thoroughness Able to balance independent analysis with requesting assistance from others Recommend new ways to perform tasks within own function Propose simple remedial interventions that marginally challenges the status quo Listen to the ideas and perspectives of others and explore opportunities to enhance such innovative thinking	Demonstrate logical problem solving techniques and approaches and provide rationale for recommendations Demonstrate objectivity, insight, and thoroughness when analysing problems Able to break down complex problems into manageable parts and identify solutions Consult internal and external stakeholders on opportunities to improve processes and service delivery Clearly communicate the benefits of new opportunities and innovative solutions to stakeholders Continuously identify opportunities to enhance internal processes Identify and analyse opportunities conducive to innovative approaches and propose remedial intervention	Coaches team members on analytical and innovative approaches and techniques Engage with appropriate individuals in analysing and resolving complex problems Identify solutions on various areas in the institution Formulate and implement new ideas throughout the institution Able to gain approval and buyin for proposed interventions from relevant stakeholders Identify trends and best practices in process and service delivery and propose institutional application	Demonstrate complex analytical and problem solving approaches and techniques Create an environment conducive to analytical and fact-based problem-solving Analyse, recommend solutions and monitor trends in key challenges to prevent and manage occurrence Create an environment that fosters innovative thinking and follows a learning organisation approach Be a thought leader on innovative customer service delivery, and process optimisation Play an active role in sharing best practice solutions and engage in national and international local government seminars and conferences

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Cluster	Core Competencie	5	
Competency Name			ng of knowledge and
Competency Definition	n information throug enhance the collect ACHIEVEME	ormation Management ne generation and shari h various processes ar tive knowledge base of ENT LEVELS	
BASIC	COMPETENT	ADVANCED	The state of the s
	Use appropriate information systems and technology to manage institutional knowledge and information sharing Evaluate data from various sources and use information effectively to influence decisions and provide solutions Actively create mechanisms and structures for sharing of information Use external and internal resources to research and provide relevant and cutting-edge knowledge to enhance institutional effectiveness and efficiency	Effectively predict future information and knowledge management requirements and systems Develop standards and processes to meet future knowledge management needs Share and promote best-practice knowledge management across various institutions Establish accurate measures and monitoring systems for knowledge and information management Create a culture conducive of learning and knowledge sharing Hold regular knowledge and information sharing sessions to elicit new ideas and share best practice approaches	



Cluster		\$	
Competency Name	Communication	formation knowledge and	ideas in a clear.
Competency Name Competency Definition BASIC Demonstrate an understanding for communication levers and tools appropriate for the audience, but requires guidance in utilising such tools	focused and concorder to effectively to achieve the des ACHIEVEN COMPETENT Express ideas to individuals and groups in formal and informal settings in an manner that is interesting and motivating Able to understand,	formation, knowledge and cise manner appropriate for convey, persuade and infired outcome IENT LEVELS ADVANCED • Effectively communicate highrisk and sensitive matters to relevant stakeholders • Develop a well-defined communication strategy • Balance political perspectives with	
Express ideas in a clear and focused manner, but does not always take the needs of the audience into consideration Disseminate and convey information and knowledge adequately	tolerate and appreciate diverse perspectives, attitudes and beliefs Adapt communication content and style to suit the audience and facilitate optimal information transfer Deliver content in a manner that gains support, commitment and agreement from relevant stakeholders Compile clear, focused, concise and well-structured written documents	the institution Able to communicate with the media with high levels of moral competence and discipline	and relevant Creates an environment conducive to transparent and productive communication and critical and appreciative conversations Able to coordinate negotiations at different levels within local government an



Cluster	Core Competenc	ies	
Competency Name	Desults and Out	ity Focus	
Competency Definition	Able to maintain results and object expectations and Further, to active against identified	high quality standards actives while consistent! I encourage others to me ely monitor and measur objectives ENT LEVELS	eet quality standards.
BASIC	COMPETENT	ADVANCED	The state of the s
Understand quality of work but requires guidance in attending to important matters Show a basic commitment to achieving the correct results Produce the minimum level of results required in the role Produce outcomes that is of a good standard Focus on the quantity of output but requires development in incorporating the quality of work Produce quality work in general circumstances, but fails to meet expectation when under pressure	Focus on high-priority actions and does not become distracted by lower-priority activities Display firm commitment and pride in achieving the correct results Set quality standards and design processes and tasks around achieving set sandards Produce output of high quality Able to balance the quantity and quality of results in order to achieve objectives Monitors progress, quality of work, and use of resources; provide status updates, and make adjustments as needed	Consistently verify own standards and outcomes to ensure quality output Focus on the end result and avoids being distracted Demonstrate a determined and committed approach to achieving results and quality standards Follow task and projects through to completion Set challenging goals and objectives to self and team and display commitment to achieving expectations Maintain a focus on quality outputs when placed under pressure Establishing institutional systems for managing and assigning work, defining responsibilities, tracking, monitoring and measuring success, evaluating and valuing the work of the institution	Coach and guide others to exceed quality standards and results Develop challenging, client-focused goals and sets high standards for personal performance Commit to exceed the results and quality standards, monitor own performance and implement remedial interventions when required Work with team to set ambitious and challenging team goals, communicating long- and short-term expectations Take appropriate risks to accomplish goals Overcome setbacks and adjust action plans to realise goals Focus people on critical activities that yield a high impact

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Personal Development Plan

Skills Performance Gap	Outcomes Expected	Suggested training and /or development activity	Suggested mode of delivery	Suggested Time Frames	Work opportunity created to practice skill/development area	Support
2.						
3.						

Signed and accepted by the Employee

Date:

Signed by the Municipal Manager on behalf of the Municipality

Date:

- 2 -

GUIDE TO FINALISE PERFORMANCE AGREEMENTS

Please follow the following steps to finalise the performance agreements:

AGREEMENT

Read the performance agreement and make sure that you understand the content, especially the evaluation steps, the 360 degree evaluation of the Competencies, the bonus structure and scoring table.

ANNEXURE A, THE PERFORMANCE PLAN:

Part 1: Operational KPI's

- a. Allocate weights to the operational indicators. Higher weights should be allocated to the more important and strategic KPI's and lower weights to less strategic KPI's. The indicators measuring the performance of the sub-directorates should have higher weights as they are important in terms of the overall performance of the department (directorate).
- The weights allocated to the generic managerial KPI's extracted from the SDBIP should as far as
 possible be the same for all directors to ensure consistency.
- c. One weight can also be allocated to a group of KPI's.
- d. The final total of the weights for operational KPI's must amount to 80.

KEY PERFORMANCE INDICATORS

The Key Performance Indicators are aligned to the following National Key Performance Areas:

,	Name and Address of the	are aligned to the following	NO CONTRACTOR OF THE PERSON AND THE		Targ	ets		Weight
Ref No	National KPA	Key Performance Indicator (KPI)	Unit of Measurement	Q1	Q2	Q3	Q4	vicigi.
ADD	Basic Service Delivery	Effective Management and supervision of the Community Services Department	80% of the KPI's of the Department have been met	80%	80%	80%	80%	
ADD	Basic Service Delivery	Effective Management and supervision of the Technical Services Department	80% of the KPI's of the Department have been met	80%	80%	80%	80%	
ADD	Basic Service Delivery	Effective Management and supervision of the Electro Mechanical Services Department	80% of the KPI's of the Department have been met	80%	80%	80%	80%	
ADD	Basic Service Delivery	Implementation of capital programme	% of the consolidated capital programme for the municipality implemented	20%	40%	80%	100%	
ADD	Good Governance and Public Participation	Effective Management and supervision of the SDBIP on the KPIs of Sub-Directorate: Risk Management	90% of the KPI's of the sub directorate have been met as per Ignite Dashboard report	90%	90%	90%	90%	
ADD	Good Governance and Public Participation	Effective Management and supervision of the SDBIP on the KPIs of Sub-Directorate: Internal Audit	90% of the KPI's of the sub directorate have been met as per Ignite Dashboard report	90%	90%	90%	90%	

Part 2: Competencies

- a. All competencies must be considered and have equal value.
- b. The weights for the Competencies must amount to 20.



 Please ensure that you understand the measurement criteia and how the Competencies will be assessed.

ANNEXURE C, THE PERSONAL DEVELOPMENT PLAN:

Complete the personal development plan to address the areas where a score of 2 or lower was awarded in pervious evaluations, any other development areas indentified in the previous assessment as well as other training agreed to.

SIGNING PROCEDURE

- a. Meet with the Municipal Manager or Mayor in the case of the Municipal Manager, to discuss and agree on the content of the agreement and the weights allocated.
- Discuss your development areas with the Municipal Manager or Mayor in the case of the Municipal Manager, and complete Annexure C with training detail agreed.
- c. Once finalised, both parties must sign the agreement
- d. The agreements must be signed on or before 31 July.

"Management is doing things right; leadership is doing the right things"



INFORMATION SHEET FOR THE FINANCIAL DISCLOSURE FORM

The following notes is a guide to assist with completing the attached Financial Disclosure form (Appendix C):

NOTE 1

Shares and other financial interests

Designated employees are required to disclose the following details with regard to shares and other financial interests held in any private or public company or any other corporate entity recognized by law:

- The number, nature and nominal value of shares of any type;
- The nature and value of any other financial interests held in any private or public company or any other corporate entity; and
- The name of that entity.

NOTE 2

Directorships and partnerships

Designated employees are required to disclose the following details with regard to directorships and partnerships:

- The name and type of business activity of the corporate entity or partnership/s; and
- The amount of any remuneration received for such directorship or partnership/s.

Directorship includes any occupied position of director or alternative director, or by whatever name the position is designated.

Partnership is a legal relationship arising out of a contract between two or more persons with the object of making and sharing profits.

NOTE 3

Remunerated work outside the public service (All remunerated employment must be sanctioned prior to the work being done.)

Designated employees are required to disclose the following details with regard to remunerated work outside the public service.

- The type of work;
- The name and type of business activity of the employer, and
- The amount of the remuneration received for such work.

Remuneration means the receipt of benefits in cash or kind.

Work means rendering a service for which the person receives remuneration.

NOTE 4

Consultancies and retainerships

Designated employees are required to disclose the following details with regard to consultancies and retainerships:

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- The nature of the consultancy or retainership of any kind;
- The name and type of business activity, of the client concerned; and
- The value of any benefits received for such consultancy or retainerships.

NOTE 5

Sponsorships

Designated employees are required to disclose the following details with regard to sponsorships:

- The source and description of direct financial sponsorship or assistance; and
- The value of the sponsorship or assistance.

NOTE 6

Gifts and hospitality from a source other than a family member

Designated employees are required to disclose the following details with regard to gifts and hospitality:

- A description and the value and source of a gift with a value in excess of R350;
- A description and the value of gifts from a single source which cumulatively exceed the value of R350 in the relevant 12 month period; and
- Hospitality intended as a gift in kind.

Designated employees must disclose any material advantage that they received from any source e.g. any discount prices or rates that are not available to the general public.

All personal gifts within the family and hospitality of a traditional or cultural nature need not be disclosed.

NOTE 7

Land and Property

Designated employees are required to disclose the following details with regard to their ownership and other interests in land and property (residential or otherwise both inside and outside the Republic):

- A description and extent of the land or property;
- The area in which it is situated; and
- The value of the interest.

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			Appendix C
	FINANCIAL DI	SCLOSURE FORM	
, the undersigned (surname ar	d initials)	AKENDLANI	9 A.C.
Postal address) RIV	IATE BA	4 582	
Residential address)/Ś	TWAIT	STR, MOS,	PITAL HILL
Position held)	TOR!	CORPORATE	SerRVIU3
Name of Municipality) BEAUFOL	7 West	Mun	
rel: 023-4148	2020	Fax: <u>823 - 4</u>	151373
nereby certify that the follow	ing information is co	omplete and correct to the	best of my knowledge:
Shares and other fin See information sheet		ot bank accounts with fin	nancial institutions.)
Number of shares/Extent of financial interests	Nature	Nominal Value	Name of Company/Entity

Directorships and partnerships
 See information sheet: note (2)

Name of corporate entity, partnership or firm	Type of business	Amount of Remuneration/ Income
ZANOKHANYO	Constantion	
ZONDWA.	Retail	

Wr.

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Remunerated work outside the Municipality 3. Must be sanctioned by Council. See information sheet: note (3)

Name of Employer	Type of Work	Amount of remuneration/ Income
A //	A	
		Y
uncil		
gnature by Council		Date

Consultancies and retainerships See information sheet: note (4)

Name of client	Nature	Type of business activity	Value of any benefits received
4	, / 1 11	,	
	NIA		

5. Sponsorships See information sheet: note (5)

Sponsorship	Value of assistance/sponsorship
11	
,	JA

Gifts and hospitality from a source other than a family member See information sheet: note (6)6.

Description	Value	Source
	1 1	
		^
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		And the second second

7. Land and property
See information sheet: note (7)

. Description	n	Extent	Area	Value
House			B1W057	1580,000
Mar Do	ital		10/	
Mest Jean	WEU			
	7		<u> </u>	
-				
SIGNATURE O	FEMPLOYEE			
DATE:			1.	
B.	duter	+ Wast		
PLACE: BE	1)			
	V	OATH/AF	FIRMATION	
1 T cont	fy that before	administering the c	oath/affirmation I asked t	he deponent the following
 I cert questi 	ons and wrote o	lown her/his answer	rs in his/her presence:	
<i>(</i> :)	N Imaur	and understand the	contents of the declaration	on?
(i)	1/-1	and understand the	Contonio	
Answe	r_/6/3			
(ii)	Do you have	any objection to tal	king the prescribed oath o	r affirmation?
Answe	. /			
Answe	•			
(iii)	Do you consi	der the prescribed	oath or affirmation to be	binding on your conscience?
Answe	er Le			
2. I cer	tify that the	deponent has ackn	nowledged that she/he k	knows and understands the
10000	1. Calindon	langtion and thus 61	help me God" / I truly	g words: "I swear that the affirm that the contents of
conte the d	eclaration are	true". The signature	e/mark of the deponent is	s affixed to the declaration
in my	presence.	7		
	AL			
	Y /T	tion of the Peace		
Commissioner	or Oath /Just	tice of the Peace		
Full first nam	es and surname	d.		
Jafka	Booys	en		(Block letters)
	0			

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Designation (rank)	
Street address of institution Beaufor West Municipality, 112 Donkin Street Beaufor west.	
DatePlace	
CONTENTS NOTED: EXECUTIVE MAYOR/ MAYOR	
DATE:	

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